

To: Frances E. Schrotter
ANSI
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From: Lawrence J. Lamers

Subject: International Participation Fee

Today a second invoice for an "international participation fee" arrived on my desk. This resulted in a telephone conversation with Jean-Paul Emard regarding this second invoice. He clarified that his position as the billing agent for ANSI regarding these fees; he also clarified the basis for billing.

I have read the accompanying documentation and in principal I agree that companies should pay for services they receive and the benefits that are derived from participation in organizations that they participate in.

The "international participation fee" was a hotly debated topic within the task group that I attend. This task group, and its parent technical committee participate in ISO activities, however the secretariat for the corresponding ISO group is not held by the United States. It is true that JTC-1, for which the United States is secretariat, is a parent organization to that ISO group, but they are so far removed it is hard to conceive of what real benefits are derived to my company from their existence. The bottom line is that a \$300 fee is very hard to justify in this situation, and a \$600 fee based on my participation in a task group and its parent technical committee is certainly objectionable. The manner in which the fee was legislated and the comments from the task groups being ignored really leaves one with feeling that 'taxation without representation' is the method of operation for ANSI.

Furthermore, if you intend to assess additional fees during the course of a years participation, then at the very least you must provide budgetary amounts prior to the fiscal year. At this time there is no money budgeted for these additional fees during the current fiscal year so I am requesting that you waive these fees.

I expect that a complete disclosing of all fees that are needed for participation in X3T9 for 1993 will be concisely and fully documented prior to the start of the calendar year. This will make it possible to develop the appropriate budget and give a total cost for participation in X3T9.

Regards,

Lawrence J. Lamers
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