

# ENDL

May 14, 1992

Mr. Steve Cornaby  
CONNER PERIPHERALS  
2400 Trade Center  
Longmont  
CO 80501

Dear Steve,

Both the ATA and SCSI-3 standards include features which may be covered by one of the patents that Conner recently acquired from PrairieTek.

Patent Number 4933785 seems to cover the power management structure that ATA and SCSI-3 use. In light of ATA having been forwarded to Public Review, and SCSI-3 pending at the end of this year, may I ask that you check into this matter on behalf of X3T9.2?

ANSI requires that an interface cannot become a standard until companies holding patents supply a letter stating they will grant licenses which comply with the ANSI Patent Policy.

Could I ask you to forward a completed version of the attached form letter to John Lohmeyer, NCR, 1635 Aeroplaza Dr, Colorado Springs, CO 80916 (719-596-5795x362)? I have attached the standard form letter which ANSI provides.

I have also included a copy of the letter from IBM which not only complied with the ANSI Patent Policy, but also included the commercial terms and conditions of executing a license.

If you have any questions on this matter, please call John or I.

Yours sincerely,



I. Dal Allan

cc: J. Lohmeyer