



TO: Members, X3 Community
(X3/TC, TG, and SG Officers -- Please retransmit to your members
as soon as possible.)

FROM: Vico E. Henriques, President

SUBJECT: Transmittal of X3 and X3 Subgroup Service Fees for 1988-1989
Service Fee Period

As you will recall, the service fee period is established in two-year increments to allow you and your organizations some stability in budget planning. This year, budget development for the Secretariat has been a challenge with consideration given to those known factors, such as the increase in postage and unknown issues involved with JTC1 and X3's continuing evolution. The following decisions have been reached and are in effect for the next service fee period:

- 1) For X3, the service fees will remain the same. These figures, of course, reflect the 15% increase that X3 experienced last fee period. As a reminder, they are:

Producers	\$5750
Government	5750
Users, A	4600 (Users, Category A are "Fortune 500" Companies)
Organizations	3450
Users, B	1150 (Users, Category B are below "Fortune 500")
Observers	1725

The SMC recommendation to change Government fees to that equal of the Fortune 500 level was carefully considered. However, due to the rising costs and continuing need to spread the base as far as possible, it was felt that no fee could be lowered, especially in this year of raising Subgroup service fees.

- 2) Service fees for the Technical Committees will be raised as follows:

Current fees of \$175 for each Principal membership (which also includes one alternate), will be raised to \$200.

Current observer and second, third, fourth alternate fees of \$100 will be raised to \$150.

You will recall that at the beginning of last service fee period, we indicated that we might have to raise Subgroup fees in mid-period for 1987. Fortunately, we were able to prevent that. However, given the anticipated costs as reflected in the '88-'89 budgets, we can no longer hold the line at that level.

Technical Committee -

- 3) Service fees for the members of the standing committees, SPARC and IAC, and Study Groups will be raised for the first time in history.

Current fees of \$50 for SPARC and IAC will be raised to \$100, with Study Group fees being raised to \$50.

- 4) In trying to address all facets of the next two years' work, should the JTC1 TAG be under the auspices of CBEMA, the fee charged to those not already X3 members would be \$500.

This number is firm for one year only. That is, it may be increased based on costs involved as experience dictates.

As always, a mechanism exists for consideration of requests for service fee waivers. Any organization or individual is free to apply for such a waiver immediately upon receipt of your service fee invoice.

I will be happy to discuss any comments you may have.

