

February 5, 2007

Mr. John Lohmeyer INCITS T10 Chair LSI Logic 4420 ArrowsWest Drive Colorado Springs, CO 80907

RE: Crossroads Patent Notification

John:

On January 8, 2002, Crossroads Systems ("Crossroads") submitted a letter of disclosure to the INCITS T10 Technical Committee ("T10") providing notification according to the ANSI NCITS patent policy that Crossroads was the owner of U.S. Patent No. 5,941,972 (the "'972 Patent"), and that Crossroads believed the '972 Patent was applicable to Access Controls proposal of the draft SCSI Primary Commands — 3 (SPC-3) standard. On October 10, 2003, Crossroads submitted another letter of disclosure to T10 providing notification that Crossroads was the owner of U.S. Patent No. 6,425,035 (the "'035 Patent"), and that Crossroads believed the '035 Patent was likewise applicable to Access Controls proposal of the draft SPC-3 standard.

The intent of this letter is to provide notification to T10 according to the ANSI NCITS patent policy that Crossroads is also the owner of the following U.S. Patents that Crossroads also believes are applicable to the Access Controls section of the current draft SCSI Primary Commands – 4 (SPC-4) standard (Revision 8, 6 January 2007), the "Draft SPC-4 Standard": U.S. Patent No. 6,421,753 (the '753 Patent), 6,425,036 (the '036 Patent), 6,738,854 (the '854 Patent), 6,763,419 (the '419 Patent), 6,789,152 (the '152 Patent) and 7,051,147 (the '147 Patent). To the extent any future proposed T10 standard includes a similar Access Controls proposal, this letter also applies to such future proposed T10 standard. In addition this letter provides notice to T10 that Crossroads also owns a number of additional patents and patent applications that may be applicable to the current draft of the Proposed SPC-4 Standard.

In the event the Access Controls section survives in the SPC-4 standard upon adoption and the standard cannot be practiced without necessarily infringing any of the patents listed in this letter, or to the extent that or any other part of the adopted SPC-4 Standard cannot be practiced without necessarily infringing any of the patents or patent applications owned by Crossroads, Crossroads agrees upon written request to negotiate

a limited nonexclusive license to practice any of its patents or patent applications, including those listed in this letter, for the sole purpose of implementing the SPC-4 standard in products that comply with the adopted SPC-4 standard. Crossroads will offer such a license on reasonable terms and conditions and conditions demonstrably free of unfair discrimination. Crossroads cannot represent that the terms and conditions will be identical for all products and for all companies. Furthermore, the potential licensee must be prepared to offer Crossroads a comparable cross-license to any of the potential licensee's patents that apply or could potentially apply to Crossroads' products. Such licensing negotiations will be held with the parties concerned and will be conducted outside NCITS, ANSI and T10.

Parties who desire to discuss obtaining a license to any of the patents listed in this letter or any other patents or patent applications owned by Crossroads may obtain further information by contacting:

Brian Bianchi Chief Operating Officer Crossroads Systems, Inc. 11000 N. MoPac Expressway Austin, Texas 78759

Thank you for your assistance.

Sincerely,

Brian Bianchi,

Chief Operating Officer Crossroads Systems, Inc.