ENDL

ATTN:
John
Lohmeyer

June 11, 1991

Mr. Ken Jochum
PRAIRIETEK
1830 Lefthand Circle
Longmont
CO 80501

Dear Ken,

The time is coming for the ATA standard to be forwarded out of X3T9.2 and on for further processing to become an ANSI standard.

Your Patent Number 4933785, Claim 45 seems to cover the power management structure that ATA uses (and which has recently been proposed for SCSI-3).

At various times in the past, in presentations by PrairieTek managers, the matter of a 2 1/2" patent came up several times. The implicit or explicit question was whether PrairieTek would play the role in 2 1/2" that Rodime did in 3 1/2".

The answer to the question was consistent. The patent was a defensive one, and PrairieTek planned to make it industry-available to encourage market growth. Knowing this, and in light of ATA about to become an ANSI standard, can I ask for a letter stating this?

The ANSI patent policy requires that an interface cannot become a standard until companies holding patents which affect the standard supply a letter stating they will grant licenses at "reasonable cost on a non-discriminatory basis."

As this is in line with the publicly stated plan of PrairieTek, could I ask that a letter stating same be forwarded to John Lohmeyer, Chairman X3T9.2, NCR, 3718 N. Rock Road, Wichita, KS 67226 (316-636-8703 / 316-636-8889Fx)?

If you have any questions on this matter, please call John or I.

Yours sincerely,

I. Dal Allan

cc: J. Lohmeyer

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