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## COMPAQ

November 16, 1995

John Lohmeyer Chairman 3XT10 Committee NCR 1635 Aero Plaza Drive Colorado Springs, CO 80916

Re: Self-Monitoring, Analysis, and Reporting Technology (S.M.A.R.T.)

proposed standard.

Dear Mr. Lohmeyer:

This letter confirms Compaq Computer Corporation's position regarding Compaq's patents that relate to the proposed standard for Self-Monitoring, Analysis, and Reporting Technology (S.M.A.R.T.).

In the event that the proposed standard is adopted, Compaq agrees as follows:

- 1. Upon request, Compaq will grant a nonexclusive patent license on a nondiscriminatory basis and on reasonable terms and conditions including the then current royalty rate if there is one;
- The license will only cover patents that are both owned by Compaq and necessary to practice the standard; and
- Compaq will offer such license only to potential licensees that will offer Compaq a similar grant (comparable to the scope of the license offered by Compaq) under the potential licensee's patents, if any apply.

Sincerely,

J David Cabello Vice President and

Assistant General Counsel

JDC:lb:pd cc: Ken Chin

Division Counsel