Mr. John Lohmeyer T10 Chair LSI Logic 4420 Arrows West Dr. Colorado Springs, CO 80907

Dear Mr. Lohmeyer,

Subject: IBM Patent Licensing Position for the INCITS T10 Committee

Overview:

The following statement applies to the INCITS T10 draft proposed American National Standard Projects:

1556 - D Automation/Drive Interface - Physical Layer (ADP)

1557 - D Automation/Drive Interface - Transport Layer (ADT)

1558 - D Automation/Drive Interface - Commands (ADC)

In the event any number of the proposed standards are adopted and those standards cannot be practiced without the use of one or more issued patents, including design patents for type fonts by excluding other design patents, which are now or here after owned or controlled by IBM, IBM agrees upon written request from a party to follow the agreement as stated below.

Patent Statement:

IBM has an open approach to patent licensing for products in the Information Technology (IT) field, and is generally willing to grant nonexclusive licenses under reasonable and nondiscriminatory terms and conditions to those who in turn, respect IBM's intellectual property (IP) rights. An exception to this open licensing practice is for patents directed to ornamental designs. These address the "look" of a product and are not normally licensed. IBM also has patents relating to products outside of the IT field, such as apparatus patents that cover machinery used to manufacture IT products. These may be available for licensing at IBM's discretion.

IBM Contact:

For further information or questions about IBM patent licenses or practices contact:

IBM Corporation
Att: Director of Licensing
Intellectual Property & Licensing
North Castle Drive

Armonk, New York 10504

Sincerely,

Ronald F. Silletti Corporate Program Director of Standards

cc: Chuck Adams Jean Barkley Kevin Butt Dale M .Crockatt Lee Jesionowski

George Penokie